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THE

Voice

www.gonata.net JANUARY 2020 VOLUME No. 20 ISSUE No. 1

New Requirements for Recreational Drone Operators

Reprinted from FAA Safety Briefing September/October 2019

The landscape for recreational operators is drastically changing as the Federal Aviation Administration (FAA) is taking several measures to adjust to the realities of a new world where over a million drone operators are entering the National Airspace System (NAS) in the U.S. alone. These new steps are consistent with the requirements of Section 349 of the FAA Reauthorization Act of 2018, and they will make the NAS safer, institute an aeronautical knowledge and safety test for recreational fliers, and open the Low Altitude Authorization Notification Capability (LAANC) for this expanding user group.

While recreational drones can still fly below 400 feet in uncontrolled airspace without specific certification or permission from the FAA, drone operators must still register their aircraft with the FAA. Operators are responsible for complying with all FAA airspace restrictions and prohibitions. Under Section 349, recreational operators must obtain an airspace authorization to fly in controlled airspace. ATC facilities will no longer accept requests to operate recreational drones in controlled airspace on a case-by-case basis.

The FAA has recently upgraded LAANC to enable recreational flyers to obtain automated authorization for controlled airspace flights. Go to faa.gov/go/laanc for updates. Additionally, the FAA is exploring upgrades to FAADroneZone.faa.gov to enable access to recreational flyers.

The 2018 Act also requires recreational flyers to pass an aeronautical knowledge and safety test before accessing the NAS. The agency is currently consulting with various UAS stakeholders to develop that test, which will be administered electronically. For more details on these new changes, go to faa.gov/uas/recreational_fliers.

Think Drone Safety As We Share the Sky

By David Morris

The Federal Aviation Administration (FAA) is encouraging the drone community to help spread the word on drone safety with the first National Drone Safety Awareness Week taking place November 4-10, 2019. The FAA's highest priority is to ensure the safety of the National Airspace System (NAS) and the FAA reminds drone pilots and stakeholders that airspace safety is everyone's responsibility.

During this week-long campaign, key sectors of the drone community—local governments, municipalities and recreational flyers—will highlight their work on drones, engage the public in activities related to drones, and kick off new safety initiatives. As we integrate drones into the NAS, the FAA wants to do all that it can to ensure that these new operators are familiar with and adhere to the safety culture. Leading up to National Drone Safety Awareness Week, the FAA will provide leadership and support with downloadable materials from the FAA website.

or contact your local Syngenta sales representative.' The Syngenta and Trivapro logos are at the bottom right."/>

The NATA Voice

Published by the Nebraska Aviation Trades Association

521 First Street, Milford, NE 68405 —Phone: 531-289-8323, Email: taylor@youraam.com

[facebook.com/Nebraska Aviation Trades Association \(NATA\)](https://www.facebook.com/NebraskaAviationTradesAssociation)

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NATA CONVENTION SPEAKERS



Regina Farmer

CHEM-MAN ONLINE DEMONSTRATION (MONDAY) - Regina Farmer with Chem-Man Online will be speaking about how to use software for mapping, invoicing, gps integration, bookkeeping, and compliance. She will talk about many ways to help operators with their work flow as well as the ability to give growers more information. She will also speak about the latest and upcoming features of Chem-Man Online.



Brian Rau

COMPAASS ROSE (MONDAY) - The PAASS Compaass Rose Series is designed to provide professional support and direction for agricultural aviation pilots who are new to the industry and those who want to learn more about the industry and what it takes to get into ag aviation. If you want to know more about how to start a career in agricultural aviation safely and successfully and have questions about finding an operator to work for, ag flight schools, how to deal with insurance, and many other topics then the Compaass Rose Series is the place to be. If you are an operator wanting to begin mentoring a new pilot into the industry but you're not sure how to go about doing this, then the Compaass Rose Series is the place for you to be as well.



Gaylon Stamps

The goal is for the participants to enhance their own knowledge, continue to gain agricultural aviation experience, and improve their individual professionalism. Agricultural aviation pilots will have an opportunity to discuss ideas and philosophies about the business, make informed decisions about their future, and learn with some of the industry's top operators. Operators can learn about mentoring new pilots and get an idea of the questions and concerns of pilots new to the ag aviation industry.

The Compaass Rose format was updated in 2017 to create an environment even more favorable for those pilots new to the industry or looking to get in to it. While Compaass Rose is open to anyone, the program was created specifically for that group. Anyone interested in agricultural aviation as a professional career is invited to participate in PAASS Compaass Rose. Compaass Rose is offered at the NAAA Ag Aviation Expo and at certain State/Regional AAA Conventions.

NATA ELECTIONS

Elections of members of the NATA Board of Directors and Officers will be held at the annual business meeting on Tuesday, February 25th. Please consider donating your time to help your association.

NATA AUCTION

Please donate an item for the Tuesday evening auction to support the continuing programs of NATA.



FUTURE NATA CONVENTIONS

February 23-26, 2020
Younes Center, Kearney

February 14-17, 2021
Embassy Suites, LaVista

February 28- March 2, 2022
Younes Center, Kearney

NATA DIRECTORY

Deadline for the 2020 Member Directory is March 1, 2020.

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PAASS Project Summary



Presentation Topics

2019-2020 Program

As it continues to be the world's premier agricultural aviation education program, the 2019-2020 PAASS Program will present the module topics outlined below.

Agricultural Aviation's Airfield Watch

For this year's Airfield Watch module, an operator will describe a break-in that occurred at his facility. He will review how the perpetrators attempted to gain access to his buildings and equipment in an attempt to steal fuel. He also describes what he's done since the incident in order to better secure his operation. This has included increasing the security lighting with motion detectors around the buildings with plans to install security cameras at the facility. It is critical to protect agricultural aviation operations from a variety of threats, including vandalism, theft, and the unlikely possibility of terrorist activity.

Human Factors in Agricultural Aviation – “Controlled Flight Into Terrain Accidents”

Controlled Flight Into Terrain, or CFIT, accidents continue to be a concern for agricultural aviation. CFIT accidents include collisions with the ground, wires, towers, and trees. Participants will hear from several pilots about their CFIT accidents and factors that led to the accident. These included failure to properly scout a field, allowing the pressures of running an operation to cause distraction, and trying to sometimes impress an employer or someone else but perhaps taking on additional risk. CFIT accidents obviously present a dangerous threat to pilots but can also cause harm to the environment as well with the accident potentially resulting in a pesticide spill. Participants will have the opportunity to discuss how to scout fields for obstacles and maintain vigilance throughout the application in order to avoid a CFIT accident.

Environmental Professionalism – “Operation S.A.F.E. Prep Work and Boom Update”

Operation S.A.F.E. fly-in clinics offer aerial applicators the opportunity to have their aircraft's spray pattern and droplet size evaluated by a trained professional. Many S.A.F.E. fly-ins are quite busy, with multiple aircraft participating. In order to get the most out of attending a fly-in, it is important to prepare your aircraft ahead of time. The Environmental Professionalism module will discuss aircraft preparation, including checking for leaks and aligning nozzles, whether participating in an Operation S.A.F.E. or analyzing your system yourself. The module will also provide an update on using a shortened boom to reduce drift and the impact of belly nozzles on spray pattern quality.

Hangar AG Flying – “Accident Review, Landing with a Load, and other Topics”

This module will include an analysis of ag accidents that occurred during the 2019 application season. Studying these accidents enables attendees to learn from other pilots' experiences and increase flying safety. A segment on how to land with a load will review how to accomplish this task as well as how to train for it. Also covered will be an update on FieldWatch and discussion on the risks of pesticides.

Ample time will be allowed during the entire program for attendee discussions and sharing of experiences involving issues and practices related to their own ag operations.

NATA Convention Schedule

SUNDAY, FEBRUARY 23, 2020

8:00 – 4:00 pm CD Aviation Class – Holiday Inn

MONDAY, FEBRUARY 24, 2020

9:00 – 3:00 pm Exhibitor Set Up
 10:00 am Board of Directors
 12:30 – 4:00 pm Registration
 1:00 – 2:30 pm Chem-Man Online Demonstration
 1:30 – 3:30 pm Compaass Rose
 3:00 – 6:00 pm Exhibit Hall Open
 4:00 – 6:00 pm Reception
Sponsored by Bayer & FMC
 Big Apple Fun Center
Sponsored by NATA

TUESDAY, FEBRUARY 25, 2020

7:00 – 12:00 pm Registration
 8:00 am President's Welcome
 8:15 – 9:30 am PAASS Recertification Session
 9:30 – 11:00 am Athena Program/NATA Support Committee **Sponsored by Gowan USA**
 9:30 – 10:00 am Coffee Break in Exhibit Hall
Sponsored by Corteva
 10:00 – 11:00 am PAASS Recertification Session
 11:00 – 12:00 pm NATA Annual Business Meeting
 12:00 – 1:30 pm Awards Luncheon & Speaker
Sponsored by Syngenta
 1:30 – 3:00 pm PAASS Recertification Session
 2:00 – 3:00 pm Allied Exhibitor Meeting
 3:00 pm Coffee Break in Exhibit Hall
Sponsored by Agri Smart & Hardy
 5:00 – 7:00 pm Exhibit Hall – Reception
Sponsored by BASF
 6:00 pm Live Auction

WEDNESDAY, FEBRUARY 26, 2020

7:00 – 12:00 pm Registration
 8:00 – 9:00 am Coffee Break in Exhibit Hall
Sponsored by Pickett Equipment & UPL North America
 8:00 – 12:00 pm Commercial Applicator Certification Test
 9:00 – 9:50 am Herbicide Resistance, Calculating Resistance Risk, and Right of Way Applications
 9:50 – 10:40 am Corn and Soybean Insect Update
 10:40 – 11:00 am Coffee Break
Sponsored by Bosselman Energy
 11:00 – 12:00 pm Latest News in Corn and Soybean Disease Management
 12:00 – 1:00 pm Luncheon
Sponsored by Meridian
 1:00 – 1:30 pm Equipment set-up Optimum
 Application Uniformity and Drift Mitigation
 1:30 – 2:30 pm Pesticide Regulatory Update

PAASS PRESENTERS

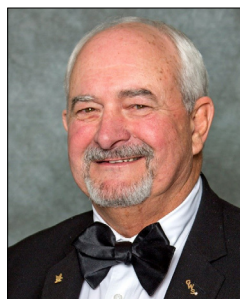


Brian Rau and his wife Elly operate Medina Flying Service located in central North Dakota. They spray numerous crops including potatoes, wheat, sunflowers, soybeans and other minor use crops with a 500 gallon Thrush. They also spread cover crop for erosion control and assist with aerial fire suppression for their local fire department.

Brian has been involved in the aerial application business since 1979 and has been a National Agricultural Aviation Association (NAAA) member since 1985. He has held numerous offices in the NAAA including President in 2010 and is the current Chairman of Government Relations for NAAA. He has been on the National Agricultural Aviation Research and Education Foundation (NAAREF) board since 2011 and currently is the Board President for that organization. Brian is a presenter for the Professional Aerial Applicators' Support System (PAASS) education and safety program.

Brian is a commercial pilot with an instrument rating. He is the North Dakota Liaison to the Recreational Aviation Foundation.

Brian is a Nationally Registered Paramedic and works with his local volunteer ambulance service and is the chief of the Medina Fire Department. Brian farms with his 2 brothers and nephew in central North Dakota. He has a Bachelor of Science degree in Agronomy from North Dakota State University.



Gaylon Staamps is a Native-Texan born in 1948. He was raised by a dad who in 1955 realized his own dream to fly, became a pilot, and in 1963 launched Staamps Spraying Service.

Gaylon began his flying in 1964 and earned his Private Pilot License in 1967. In 1972, after 4 years in the US Air Force he came home to take his place as a pilot in the family business. In 1975, Gaylon was handed the reins of the business when his father took a seat as a corporate pilot. Gaylon's ratings include Commercial, Instrument, Multi-Engine and Flight Instructor.

Over the past 5 decades Gaylon has trained 6 other ag pilots. His most recent trainee has been his son-in-law, Jason Davis who just completed 3,000 hours and his sixth season as an ag-pilot. Jason, his wife Carissa and their 3 children are the future of the family's spraying service which has become S & D Spraying Service, Inc.

In the past Gaylon has served his community as an alderman, a school board trustee, a past president of the Rotary Club and an elder in his church. Gaylon has also served on the boards of Texas Agricultural Industries Association (TAIA) and West Texas Ag Chemicals Association (WTACA). He has long been active in the NAAA and the Texas AAA. He also is a member of New Mexico AAA and Oklahoma AAA. He is a past president of the TAAA and currently serves as the Texas Director on the NAAA Board of Directors. In 2006 he was elected to serve on the NAAREF Board of Directors and is honored to have been selected as PAASS presenter in 2005. In 2012 he was the NAAA Secretary, a position in which he was honored to serve.

NATA MEMBERSHIP BENEFITS

The Nebraska Aviation Trades Association (NATA) is a non-profit state trade association which represents the aerial application industry in Nebraska. NATA is an organization founded for the purpose of serving the interests of aviation related businesses in Nebraska. Representing almost 200 agricultural aviation operators, NATA also serves members from allied industries supplying ag aircraft owners and operators

NATA'S OBJECTIVES

NATA's objectives are to create strong communications among its members and to provide educational opportunities and current information on all facets of Nebraska's aviation related industries.

RECEIVING HIGH PRIORITY

NATA's efforts to affect mutually beneficial legislation and to strengthen agricultural aviation's image as a responsible, safety-conscious industry.

NATA PROVIDES tangible benefits to its members. The following list includes some of the benefits NATA offers its membership.

LEGISLATIVE REPRESENTATION

Our lobbyist and NATA monitor all legislation and reports to the NATA Board of Directors regarding any sponsored legislation that may affect the aerial application industry. A Legislative Committee is responsible for guidance of importance to our industry.

LIAISON WITH REGULATORY AGENCIES

The NATA Board of Directors and administration provide contact with regulatory agencies such as the Federal Aviation Administration, Nebraska Department of Agriculture, Nebraska Department of Aeronautics, Cooperative Extension Agencies/UNL, Environmental Protection Agency, The Nebraska Department of Environmental Quality, the Nebraska Fire Marshal, OSHA, and many others.

COMPLIANCE WITH FEDERAL STANDARDS

When federal or state standards are set, NATA provides information to help bring members into compliance. NATA represents and protects the interests of aerial applicators in Nebraska by contacting federal and state agencies regarding problems with compliance.

NATA VOICE

The NATA Voice newsletter is published 6 times annually. The newsletter serves as a source of current information for the NATA membership. Articles keep members updated on legal, legislative and industry news. The Safety Corner and Crop Pest Update are regular columns in the NATA Voice and keep members in tune with recent safety issues and infestations across the state of Nebraska.

ANNUAL CONVENTION

NATA holds its Annual Convention and Agricultural Aviation Exposition in mid-February. Educational sessions and fun-filled events are planned throughout the convention. Ag pilots are able to be recertified and tested at the convention. The Trade Show allows members to visit with allied industry representatives and learn about the newest developments and latest technological advances.

TRAINING PROGRAMS

NATA provides direct access to the PAASS (Professional Aerial Applicators Support System) program offered through the National Agricultural Aviation Association. This program shows our industry's commitment to constant improvement for the aerial application business.

MEMBERSHIP DIRECTORY

NATA publishes a membership directory each year. The directory contains the name, company name, address and telephone number of all NATA members by membership classification.

Continued on next page...



NEBRASKA AVIATION TRADES ASSOCIATION SCHOLARSHIP

Website:

<http://gonata.net>

SCHOLARSHIP INFORMATION

The 2020 NATA scholarships are available to any Nebraska high school senior or individual continuing their education. The essay topic is: "UAV's and Safety for the Aerial Applicator" The essay must be a minimum of 400 words and must be typed and double spaced.

Application must include the signature of a Voting member of the Nebraska Aviation Trades Association. A list of members is attached at the end of this application. If you would like a form, please email taylor@youraam.com. Scholarship Applications must be received by March 15, 2020.

If you have any questions, please contact Taylor Moore, Nebraska Aviation Trades Association at 531-289-8323 or email taylor@youraam.com.

Please send the completed application form to:
Nebraska Aviation Trades Association Scholarship
Attn: Taylor Moore
521 First Street, P.O. Box 10, Milford, NE 68405

PROFESSIONAL IMAGE

NATA gives you, the aerial applicator, the professional image the industry needs when working with regulatory agencies. The image of the aerial applicator in Nebraska should reflect a concern for the environment and the professionalism of our industry. NATA is constantly striving to reinforce this image.

OPERATION SAFE

NATA holds Operation SAFE Fly-In Clinics where aerial applicators are able to test and analyze the spray patterns of their ag planes. The Fly-Ins are also a valuable tool in promoting the safety aspects and environmental concerns of ag pilots. NATA has purchased the new string analysis system for spray pattern analysis. The new system will allow members to set an appointment and test their aircraft spray patterns on an individual basis. Through support of BASF, Operation SAFE has seen a huge increase in participation in this program. Pilots wishing to check out their aircraft can contact NATA's Operation SAFE analyst, Alan Corr, 308-830-3086.

FUNDING RESOURCE

NATA provides directed funding to projects that seek to improve the safety of the aerial application industry in Nebraska and at the National level, with emphasis on safety of aerial application flight operations. As a matter of policy, NATA does not support indirect, or overhead, costs associated with projects that are selected for funding.



Do you have an Aviation event to promote? Let us know! Article and pictures are always welcomed. Contact us via the information below.

521 First Street, Milford, NE 68405
Phone: 531-289-8323
Email: taylor@youraam.com

2020 Membership Application

The following information will be used in the membership directory:

Name: _____

Spouse's Name: _____

Business Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Business Phone: _____

Fax: (_____) _____ - _____ Cell: (_____) _____ - _____

Email: _____

ITEM	PRICE	QUANTITY	TOTAL
Lifetime Membership	\$1,500.00	_____	\$_____
2020 Voting Membership (Pt. 137/Owner/Operator/Pilot)	\$150.00	_____	\$_____
2020 Non-Voting Associate Membership (Non-Pilot/Employee)	\$75.00	_____	\$_____
2020 Allied Membership (Supplier/non-voting)	\$60/per person	_____	\$_____
		Total Enclosed:	\$_____

40% of your dues is not tax deductible due to lobbyist expenses

**Make Check Payable to:
NATA - 521 First Street, Milford, NE 68405
Phone: 531-289-8323 Fax: 402.761.2224**

**Deadline to be included in the
2020 Membership Directory is March 15, 2020!**

2020 NATA ANNUAL CONVENTION ATTENDEE REGISTRATION FORM

February 23-26, 2020 - Younes Conference Center, Kearney, NE

CONTACT INFORMATION

(The following information will be used as your membership listing in the 2020 NATA Directory)

MEMBER NAME: _____

COMPANY: _____ SPOUSE NAME(if applicable): _____

ADDRESS: _____

CITY: _____ STATE: _____ ZIP CODE: _____

PHONE: _____ EMAIL ADDRESS: _____

Name(s) of other(s) who will attend and name for badge:

NATA MEMBERSHIP DUES

(40% of your dues not tax deductible due to lobbyist expenses)

	COST	QUANTITY	TOTAL
Lifetime Membership	\$1,500	_____	\$ _____
2020 Voting Membership - (Pt. 137/Owner/Operator/Pilot)	\$150	_____	\$ _____
2020 Non-Voting Associate Membership (Non-Pilot/Employee)	\$75	_____	\$ _____
2020 Allied Membership (Supplier/Non-Voting)	\$60/per person	_____	\$ _____

CONVENTION REGISTRATION

	Before Jan. 1	After Jan. 1	QUANTITY	TOTAL
NATA Member <i>(includes PAASS)</i>	\$165	\$205/person	_____	\$ _____
NATA MEMBER <i>(Convention Only - No PAASS)</i>	\$75	\$100/person	_____	\$ _____
Non-Member <i>(includes PAASS)</i>	\$340	\$380/person	_____	\$ _____
Tuesday Only Member <i>(PAASS & Exhibit Hall)</i>	\$155	\$180/person	_____	\$ _____
Tuesday Only Non- Member <i>(PAASS & Exhibit Hall)</i>	\$315	\$355/person	_____	\$ _____
Convention Meal Package <i>(Two Luncheons)</i>	\$66	\$66/person	_____	\$ _____
NATA Spouse	\$60	\$60/person	_____	\$ _____
Big Apple Fun Center All Access Pass (Mon. Night)	\$10	\$10/person	_____	\$ _____
			TOTAL	\$ _____

*******YOU MUST ATTEND THE PAASS PROGRAM ON TUESDAY AND RECERTIFICATION ON WEDNESDAY TO BE CERTIFIED*******

PAYMENT OPTIONS:

****40% of your dues are not tax deductible due to lobbyist expenses**

Payment Method Visa* Mastercard* Check *(Payable to NATA)* Invoice

* 4% processing fee when paying with credit card

Name as it appears on credit card _____

Account # _____ Exp. Date: ____/____

Signature _____ CVV: _____

On-site registration is provided, but only credit card or check payments will be accepted before entry is allowed into the event.

When you provide a check as payment, you authorize us either to use information from your check to make a one-time electronic fund transfer from your account or to process the payment as a check transaction. When we use information from your check to make an electronic fund transfer, funds may be withdrawn from your account as soon as the same day we receive your payment, and you will not receive your check back from your financial institution.

2020 NATA ANNUAL CONVENTION EXHIBITOR REGISTRATION FORM

February 23-26, 2020 - Younes Conference Center, Kearney, NE

CONTACT INFORMATION

Name (as you want it to appear on your badge): _____
 COMPANY: _____ SPOUSE (if applicable): _____
 ADDRESS: _____
 CITY: _____ STATE: _____ ZIP CODE: _____
 PHONE: _____ EMAIL ADDRESS: _____
 Name(s) of other(s) who will attend and name for badge: _____

EXHIBIT BOOTHS

	COST <i>Before January 1</i>	COST <i>After January 1</i>	QUANTITY	TOTAL
_____ Exhibit Booth <i>(Includes one allied membership dues)</i>	\$375	\$400	_____	\$ _____
_____ Exhibit Booth Electricity	\$30	\$10/per day	_____	\$ _____

ADDITIONAL EXHIBITOR ITEMS

_____ Additional Allied Memberships	\$60	\$60/per person	_____	\$ _____
_____ Meal Package <i>(Includes two luncheons)</i>	\$66	\$66/per person	_____	\$ _____
_____ Big Apple Fun Center All Access Pass (Mon. Night)	\$10	\$10/per person	_____	\$ _____

SPONSORSHIPS

_____ Diamond Sponsorship	\$5,000	_____	\$ _____
_____ Platinum Sponsorship	\$2,500	_____	\$ _____
_____ Gold Sponsorship	\$1,000	_____	\$ _____
_____ Silver Sponsorship	\$500	_____	\$ _____
_____ Bronze Sponsorship	\$400	_____	\$ _____

TOTAL \$ _____

EXHIBIT BOOTH INFORMATION

Please refer to the Exhibitor Registration Information & layout to complete the following.

Exhibit location preferred: 1st Choice: _____ 2nd Choice: _____ 3rd Choice: _____
(Please indicate, by number, the location of your choice.)

Please check the items you need for your display: Extra Chairs *(Two are included with the booth)*

Please list any exhibitor(s) you do not wish to be located by: _____

SPONSORSHIP

Please provide a JPG or PDF copy to NATA of your company logo.

Yes, I wish to sponsor an event during the convention. **List event to sponsor:** _____

Yes, I will donate an auction item - **Item Description:** _____

PAYMENT OPTIONS:

****40% of your dues are not tax deductible due to lobbyist expenses**

Payment Method Visa* Mastercard* Check *(Payable to NATA)* Invoice
* 4% processing fee when paying with credit card

Name as it appears on credit card _____

Account # _____ Exp. Date: ____/____

Signature _____ CVV: _____

On-site registration is provided, but only credit card or check payments will be accepted before entry is allowed into the event.

When you provide a check as payment, you authorize us either to use information from your check to make a one-time electronic fund transfer from your account or to process the payment as a check transaction. When we use information from your check to make an electronic fund transfer, funds may be withdrawn from your account as soon as the same day we receive your payment, and you will not receive your check back from your financial institution.

I understand that NATA has no obligation to refund all or part of the exhibit fee. I have read the enclosed Exhibitor Agreement and comply with its terms. Sign: _____ **Date** _____

Complete, sign, and date this form and return to:

NATA, 521 First Street, Milford, NE 68405 | Phone: 531-289-8323 Fax: 402-761-2224 | Email: taylor@youuraam.com



ADVERTISING SPACE RESERVATION

2020 NATA MEMBERSHIP DIRECTORY

The directory will contain the contact name, company name, address, phone, fax numbers and emails for each NATA member and allied member.

Please complete the below form and return with payment by March 15, 2020.

Advertising Space Order Form

Company Name: _____

Contact: _____

Address: _____

City, State, Zip: _____

Phone: _____

Fax: _____

\$100 Half Page (4 ½ x 3 ½) – Black and White Ad

\$200 Half Page (4 ½ x 3 ½) – **Full Color Ad**

\$150 Full Page (4 ½ x 7 ¾) – Black and White Ad

\$300 Full Page (4 ½ x 7 ¾) – **Full Color Ad**

NOTE: AD SPACE AUCTIONED AT THE 2020 NATA CONVENTION

INSIDE FRONT COVER

INSIDE BACK COVER

OPPOSITE INSIDE BACK COVER

OPPOSITE INSIDE FRONT

**PLEASE EMAIL YOUR AD IN JPEG or PDF FORMAT
NOTING SIZE OF AD TO taylor@youraam.com**